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**GARISSA UNIVERSITY**

**UNIVERSITY EXAMINATION 2017/2018 ACADEMIC YEAR THREE**

**THIRD SEMESTER EXAMINATION**

**SCHOOL OF BUSINESS AND ECONOMICS**

**FOR THE DEGREE OF BACHELOR OF BUSINESS MANAGEMENT**

**COURSE CODE: BBM 380**

**COURSE TITLE: PRINCIPLES OF ORGANISATION LEADERSHIP**

**EXAMINATION DURATION: 3 HOURS**

**DATE: 09/08/18 TIME: 09.00-12.00 PM**

**INSTRUCTION TO CANDIDATES**

* **The examination has SIX (6) questions**
* **Question ONE (1) is COMPULSORY**
* **Choose any other THREE (3) questions from the remaining FIVE (5) questions**
* **Use sketch diagrams to illustrate your answer whenever necessary**
* **Do not carry mobile phones or any other written materials in examination room**
* **Do not write on this paper**

**This paper consists of TWO (2) printed pages *please turn over***

**QUESTION ONE (COMPULSORY)**

1. Describe the various approaches of management **[10 marks]**
2. Leadership and management tend to work hand in hand in the administration of an organization. Discuss this in relation to its effects in an organization. **[10 marks]**
3. Highlight any five roles of management as per Henry mintzberg **[5 marks]**

**QUESTIONS TWO**

1. Unity of command and unity of direction as principles of management. Critically establish the difference between the two. **[10 marks]**
2. Briefly explain the managerial grid as a management tool **[5 marks]**

**QUESTION THREE**

1. Describe the group formation process in organizations **[10 marks]**
2. Explain the various sources of power within an organization **[5 marks]**

**QUESTION FOUR**

1. Explain the causes of political behaviour in an organization. [**10 marks]**
2. Dominant culture that develops in an organization is primarily the product of aims and methods of its founders. What are the sources of dominant culture in an Organization [**5 marks]**

**QUESTION FIVE**

1. Highlight the styles of leadership used within an organization **[5 marks]**
2. Evaluate on the first five basic process of decision making [**10 marks]**

**QUESTION SIX**

1. Describe how management can be an art as well as a science. **[10 marks]**
2. Identify the political tactics being employed in organizations **[5 marks]**